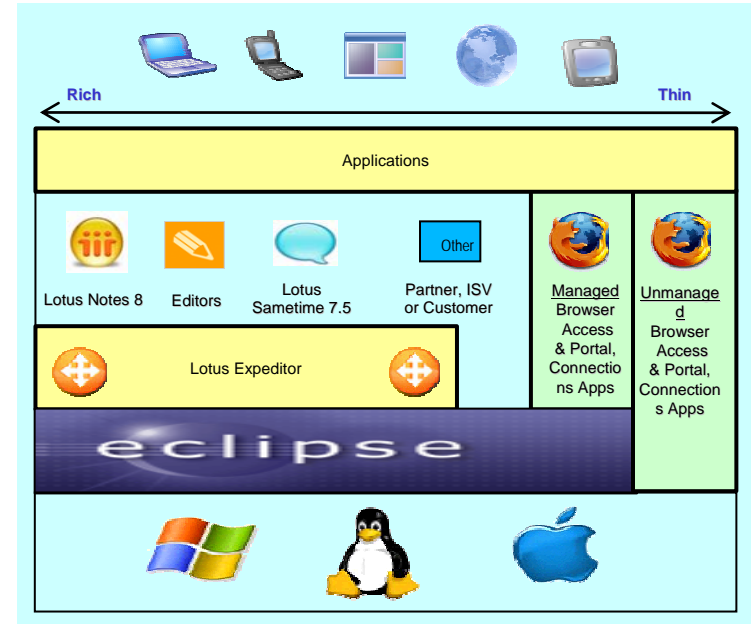


The new IBM Open Client Solution is comprised of both IBM software and IBM software services

- Address market demand for innovation, flexibility and choice based on end user roles
- Learning from IBM's internal deployment & customer pilots
- Solution components
 - "Best of breed collaboration software"
 - Lotus Notes, IBM Lotus Domino®, Lotus Sametime, Expeditor
 - Mozilla Firefox/Microsoft Internet Explorer access to IBM WebSphere® Portal, IBM Lotus Connections, IBM Lotus Quickr™
 - Application development, composition, and Mashups
 - Rich managed client: IBM Lotus Expeditor - based on Eclipse
 - WebSphere Portal, Portlet Factory, IBM Workplace Forms™
 - Customer choice of productivity editors
 - IBM, OpenOffice, StarOffice or Microsoft
 - Software Services - delivered as services engagement by LIC and ISSL
 - Best practices learned during IBM's own internal desktop deployment
 - End user usage Segmentation model based on roles and business processes
 - Pilot, Application migration, Management and Deployment services
 - Operating System: Supports Red Hat Desktop, Novell SUSE Linux Enterprise Desktop, Microsoft Windows and Apple Mac OS 10*



* Lotus Notes 8 plans to support Apple Macintosh in the future (subject to change)